

ALUMINUM ASSOCIATION OF FLORIDA, INC.
Rosen Shingle Creek
Orlando, FL
November 19, 2016

President Dowd called the meeting to order at 9:05 AM. Scott Myers led in the Pledge of Allegiance and gave the invocation.

Each person stated their name and chapter affiliation. Those attending were:

SOUTHEAST: Mike Sonsini, Bob Monsour

SOUTHWEST: John Meyer II, Nate Yoder

TREASURE COAST: Tom Dowd, Richard Moore

MID FLORIDA: David Johns, Rick Eden, Richard Gillmore

NATURE'S COAST: Kevin Sciglia

NORTHEAST: Jeff Briar

GULF: Tom Hendry

SUNCOAST: Randy Davenport, Steve Green, Richard Puls

UMDA: Gary Howard, Scott Myers, Harold Ortiz, Misty Terhorst, Shawn Brown, Don Leggett, Bruce Peak, Frank Patierno, Mitchel Duttinger and Nandy Trevino

PROFESSIONAL (nonvoting): Fred Hilpert, Ed Bailey, Gus Tarnowski, Michael Prince

GUESTS: Joe Belcher, Sheryl Moore, Ricky Puls and Glenn Trionfi

Wanda Classe attended as staff. A quorum was present.

MINUTES – President Dowd asked for additions or changes to the August 13, 2016 minutes, stating that the minutes had been emailed to all members. Kevin Sciglia made a motion to approve the minutes.

Randy Davenport seconded the motion; approved.

FINANCIAL – Treasurer David Johns distributed a Balance Sheet and Budget vs. Actual as of October 30, 2016. He explained each line item and if it was under or over budget. He did point out that while contractor dues income was down, UMDA dues income is up. The October 30, 2016 ending cash balance was \$68,732.12. Rick Eden made a motion to accept the financial reports. Richard Gillmore seconded the motion; approved.

PRESIDENT'S REPORT - President Dowd thanked everyone for attending and for supporting him for the last three years. He thanked Mid Florida Chapter and Eagle Metal Distributors for furnishing the hospitality suite refreshments. He also thanked Shawn Brown for a successful golf tournament. He thanked the companies who will be exhibiting today.

COMMITTEE REPORTS

Membership – Chair Jeff Briar stated that AAF needs more members. There was a brief discussion as to why membership is down and possible solutions. It was suggested to reach out to the windows industry and IHPA. He also stated that six members have signed up for banner ads on the website in the amount of \$50.00 per month each. This program will have a maximum of 12 participants and is open to suppliers and contractors. This includes a "Feature Contractor/Feature Supplier" article on the website for one month. Participants must provide this article and art work for the banner. He also encouraged members to use the AAF post cards and bumper stickers. Again, he reminded everyone to use Facebook and their web site to draw attention to themselves, their company and AAF. After the break he will show the recently completed AAF video.

Board Meeting convened at 10:00 AM for Table Top Show

Board Meeting reconvened at 2:05 PM

Installation of Officers - Outgoing president Tom Dowd installed the following 2017 Officers:
President - John Meyer, First Vice President - Jeff Briar, Second Vice President Randy Davenport, Treasurer - David Johns and Secretary, Kevin Sciglia.

Publications - No Report. Tom Davis will be chair of publications next year.

Website - No report other than again encouraging members to send in their banner ads.

Upcoming Meetings –Wanda Classe stated that contracts have been signed for upcoming meeting through August of 2017. She referred to the green sheet of paper in everyone's packet listing the following:
January 20, 2017 - Plantation at Crystal River. The room rate is \$109 and deadline for making reservations is January 6, 2017.

April 22, 2017 - Safety Harbor Resort & Spa. The room rate is \$124 and deadline for making reservations is March 23, 2017

August 12, 2017 - Sandcastle Resort at Lido Beach. The room rate is \$114 and deadline for making reservations is July 28, 2017

Wanda also said unless someone objected she would immediately follow up with Shingle Creek regarding returning in 2017. Everyone seemed to like the idea of returning and a tentative date of November 3, 2017 was determined as the preferred date. Wanda was asked to check with Shingle Creek for an exhibit space for Saturday afternoon. Instead of breaking up the board meeting, like was done today, it was discussed to have the exhibits in a larger space and try to get more exhibitors to attend. The exhibit space would be open Saturday afternoon.

Golf - Again, President Dowd thanked Shawn Brown for a successful tournament.

Hospitality - Kevin Sciglia thanked Mid Florida Chapter and Eagle Metal Distributors for the refreshments. He stated that the suite would be open prior to the group dinner. He asked for a show of hands of those attending tonight's group dinner. Approximately 25 hands were raised.

Technical - No Report.

Code Consultant – Joe Belcher stated that the 6th Edition of the Code (2017) has been submitted and approved. He stated that all items in the current code have been carried forward. This is scheduled to go into effect 12-31-17.

In a discussion of the AAF Guide, it was suggested that a much bigger difference be made between member and non member prices.

Professional Member Fred Hilpert asked questions regarding the Guide. He was assured that AAF was continuing the AAF Guide. Joe also assured everyone that a project designed using the AAF Guide, did not need to be signed and sealed by an engineer to pull a permit.

Windows – Scott Myers reported that some counties are still not following the established energy code. As usual Scott encouraged all member to check with their local municipalities before quoting or purchasing windows. .

UMDA – No Report.

OTHER BUSINESS – Incoming President Meyer stated that he would like to have committee chairs and their committee members on the web-site prior to the first of the year.

Don Leggett of Insurance Office of America did a short presentation on the Department of Labor changes for overtime, salaries, employees and independent contractor status. He distributed a handout to everyone so that they had more information to read. The changes will take effect on December 1, 2016

Respectfully Submitted

Approved

Wanda Classe
Administrator

Jeff Briar
Secretary