

ALUMINUM ASSOCIATION OF FLORIDA, INC.
Sandcastle Resort at Lido Beach
Sarasota, FL
August 13, 2016

President Dowd called the meeting to order at 9:05 AM. Scott Myers led in the Pledge of Allegiance and gave the invocation.

Each person stated their name and chapter affiliation. Those attending were:

SOUTHEAST: Mike Sonsini, Brian Brown

SOUTHWEST: John Meyer II, Nate Yoder

TREASURE COAST: Tom Dowd

MID FLORIDA: David Johns, Rick Eden

NATURE'S COAST: Kevin Sciglia, William Thornton

NORTHEAST: Jeff Briar

GULF: Tom Davis, J. D. Guerin

SUNCOAST: Gary Hartshorn, Randy Davenport, Dennis Loughren, Steve Green

UMDA: Gary Howard, Scott Myers, Harold Ortiz, Misty Terhorst, Shawn Brown, James Monaco, Jason Monaco, Nevin Ashe, Jason Femia, Mel Lang, Nick Chasten, Don Leggett, Frank Petierno, Tom Johnston, Jason Hollinger,

VOTING UMDA MEMBERS: Nevin Ashe, Harold Ortiz and Mel Lang

PROFESSIONAL (nonvoting): Eric Bahr, Erick Stuart

GUESTS: Joe Belcher, John Meyer III, David Tisdale, Travis Tisdale, Debbie Gomez, Jim Foley, Robert Welsh, Al Bailey

Wanda Classe attended as staff. A quorum was present.

MINUTES – President Dowd asked for additions or changes to the April 30, 2016 minutes, stating that the minutes had been emailed to all members. Kevin Sciglia made a motion to approve the minutes.

Randy Davenport seconded the motion; approved.

FINANCIAL – Treasurer David Johns distributed a Balance Sheet and Budget vs. Actual as of July 31, 2016. He explained each line item and if it was under or over budget. He did point out that while contractor dues income was down, UMDA dues income is up. The July 31, 2016 ending cash balance was \$66,505.03.

Randy Davenport made a motion to accept the financial reports. John Meyer seconded the motion; approved.

PRESIDENT'S REPORT - President Dowd thanked everyone for attending. He thanked Southwest Chapter and Town & Country for furnishing the hospitality suite refreshments. He stated that since there were lots of topics on today's agenda he would go straight to committee reports.

COMMITTEE REPORTS

Membership – Chair Jeff Briar distributed an updated 'AAF 2016 Membership Goals/Action Steps'. He stated six members have signed up for banner ads on the website in the amount of \$50.00 each. This program will have a maximum of 12 participants and is open to suppliers and contractors. This includes a "Feature Contractor/Feature Supplier" article on the website for one month. Participants must provide this article and art work for the banner.

He distributed post cards promoting AAF and encouraged members to use these at chapter meetings, building departments and suppliers. He also distributed bumper stickers and asked members to display them. He asked that all members put a link on their website to the AAF website.

The expenditure for a video was approved at the board meeting and Jeff and Randy will work on getting that done. Randy announced that he has developed a 'members only' Facebook.

Publications - Don Leggett was absent but discussion was had as to who could be hired to keep Facebook and the website current content, updates and posts. It was stated that in order to be able to do this, the person doing it had to be familiar with the industry. Tom Davis stated that he has lots of articles already written and would be happy for them to be used on the website and in publications. President Dowd stated that Tom would be the new Publications Chair.

Upcoming Meetings –Wanda Classe stated that the John DeCosmo Golf Tournament and November board meeting were scheduled to be held at the Rosen Shingle Creek. The golf tournament was scheduled to be held at 12:00 noon on Friday, November 18, 2016 and the board meeting will be held on the following day, November 19. Wanda reported that she was contacted earlier in the week by the golf club informing her that the golf course will not be playable in time for the tournament. The tournament was scheduled to be held later this year because of the summer renovation to the course. The contract with them stated that if this did happen they would guarantee the tournament at another like facility for the same rate.

Wanda asked for feedback regarding returning to the Sandcastle next year and everyone was interested in returning. She also asked for suggestions for a location for the January 2017 meeting. Scott Myer had previously been asked to look into hotels in the Ft. Myers area. He asked if members would be willing to pay \$150-\$185 for a room at a nice hotel. Everyone was agreeable to paying the stated amount. He will check further into a hotel in downtown Ft. Myers.

Table tops at the November board meeting was brought up. Nevin Ashe was asked to be in charge of getting the suppliers signed up and involved with the showing. President Dowd stated that the same schedule will be followed as last year.

Golf - Chair Shawn Brown stated that he will be in touch with Shingle Creek plus his own contacts in the area to see what is available. President Dowd asked him to try to get the other course committed by the end of the following week.

Hospitality - Kevin Sciglia thanked Southwest Chapter and Town & Country for the refreshments. He stated that the suite would be open prior to the group dinner. He asked for a show of hands of those attending tonight's group dinner.

Technical - Eric Bahr stated that the situation that they are facing is that different counties have different rules therefore a big lack of consistency within small areas of the state.

Gary Hartshorn and Tom Johnston are continuing to look into attachments and anchors.

Speaker - Harry Goudreau spoke on "How to Grow Sales & Profits".

12:15 - Lunch

1:15 - Reconvene

Code Consultant – Joe Belcher stated that the 6th Edition of the Code (2017) has been submitted and approved. He stated that all items in the current code have been carried forward. This is scheduled to go into effect 12-31-17.

Windows – Scott Myers reported he expects code change on retrofitting of windows. The U factor has been taken away in Zone 1 for the sixth edition. He also reported that some counties are still not following the established energy code.

Nominating Report - David Johns stated that the following nominations were made at the last meeting: President: John Meyer; 1st Vice President: Chip Miller; 2nd Vice President: Jeff Briar; Secretary: Randy Davenport; and Treasurer: David Johns. He continued to state that there are concerns with Chip Miller's health due to the problems he has had in the past year. In discussion, it was the consensus of those present he should not be elected as an officer at this time. President Dowd and Nominating Chair David Johns asked that the minutes clearly state that the board wishes Chip Miller a speedy and full recovery and looks forward to electing him back as an officer in the future.

With this action, the position of First Vice President was left open. Gary Hartshorn made a motion to elect Jeff Briar as First Vice President. Scott Myer seconded the motion; approved. Gary Hartshorn made a motion to elect Randy Davenport as Second Vice President. Dennis Loughren seconded the motion; approved. Scott Myer made a motion to elect Kevin Sciglia as Secretary. Randy Davenport seconded the motion; approved. In addition to those just nominated the slate will also consist of John Meyer as President and David

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Johns as Treasurer. Gary Hartshorn made a motion to elect the stated slate as amended today. Rick Eden seconded the motion; approved.

UMDA – UMDA Chair Nevin Ashe stated that there was no report. Again, he was reminded that he needs to get suppliers signed up for the November Table Tops.

OTHER BUSINESS – The newly elected officers will be installed at the November Meeting.

ADJOURN – With no further business, the meeting was adjourned at 1:45 PM.

Respectfully Submitted

Approved

Wanda Classe
Administrator

Jeff Briar
Secretary