



AlumiNEWS

PUBLISHED QUARTERLY BY THE ALUMINUM ASSOCIATION OF FLORIDA, INC.

SUMMER 2003



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John DeCosmo

President's Message

I've said it before and I'll say it again: challenging economic times present challenging opportunities. Today's economy promises ample

opportunity for new beginnings, for self-examination and self-improvement, and for renewing our commitment to growing our businesses for the benefit of our employees and our families.

One of the best sources for new opportunities is, of course, our own 2003 AAF Aluminum & Remodeling Trade Show and Convention, which is fast approaching. Here you can see all the latest innovations in aluminum construction, talk to designers, engineers and other specialists in the field, and learn about the latest trends in your field.

Don't forget the many opportunities you will have to renew long-standing friendships and forge new relationships in a variety of social settings!

Our Trade Show and Convention has become one of the premier aluminum industry events in the state, and I'm proud of that. And, based

on preliminary figures, it's more popular than ever. Early registration reports indicate we are running more than 300 attendees ahead of 2002 pre-registrations. This means we will set an all-time attendance record at this year's show! It also means that

items like rooms at Caribe Royale, spots to play in the AAF Golf Tournament, product demo stage times and the like will be in very short supply as the show dates approach. So, please don't wait until the last minute! You don't want to be shut out of being on site or participating in any of the events! I know you want to win that brand new, loud, shiny Harley-Davidson—with a retail value of \$8,000—for your very own!

Keeping spreading the word about our show! Talk to everyone you do business with. Encourage suppliers to exhibit in our Trade Show and help us pull in contractor attendees. Let's pull out all the stops this year and guarantee another record attendance. The opportunity is here, right now!



**REVVED UP!
FOR SUCCESS!**



John DeCosmo
2003 AAF President

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Submit your news releases, articles and comments for this publication to the AAF Office, Attn: PUBLICATIONS, 1650 S. Dixie Hwy., Suite 500, Boca Raton FL 33432. Advertising space also is available. Phone 561-362-9019 for current rates and information.

CHAPTER LOCATIONS



If you wish to attend a meeting in your area, please refer to the chapter meeting and contact information below:

1. Brevard County Chapter: Second Wednesday of every month. Location varies, 7 pm. Contact Allen Lindsey at 407-254-7851.
 2. Central Florida Chapter (Marion County): Contact Tim Carstens at 352-821-3609.
 3. Citrus County Chapter: Second Tuesday of every month. Location varies, 12 pm. Contact Mike Moberley at 352-795-4226.
 4. Palm Beach Chapter: Fourth Thursday of every month. Location varies, 6 pm. Contact Michael Sonsini at 561-793-6029.
 5. Greater Volusia Chapter: Contact Mike Gardner at 904-677-2677.
 6. Manatee-Sarasota-Charlotte Chapter: First Tuesday of every month. Location varies, 7 pm. Contact Glen Kohlenberg at 941-481-7751.
 7. Mid-Florida Chapter (Orange, Osceola & Seminole Counties): First Thursday of every month. Location varies, 6:30 pm. Contact Wanda Classe at 407-896-1015.
 8. North Central Florida Chapter (Alachua, Bradford, Columbia, Gilchrist & Union Counties): Contact Carl Holmberg at 904-497-1010.
 9. Northeast Florida Chapter (Clay, Duval & St. Johns Counties): Third Wednesday of every month. Jones Groff Aluminum Office, Noon. Contact Jeff Briar at 904-731-5580.
 10. West Coast Chapter (Hillsborough & Pinellas Counties): Third Thursday of every month. Tucson's Restaurant. Contact Jackie Henegar at 727-442-3158.
 11. Southeast Chapter (Broward & Miami-Dade Counties): First Tuesday of every month. Contact Bob Monsour at 305-822-3141.
 12. Southwest Chapter (Collier and Lee Counties): Every other month. Contact Jim Lowndes at 941-332-5999.
 13. Treasure Coast Chapter (Indian River, Martin, Okeechobee & St. Lucie Counties): Third Thursday of the month as announced. Location varies, 6 pm. Contact Sheryl Moore at 772-335-1177.
- UMDA: Contact Joe Alvarez at (813) 855-2627.

Our Mission Statement

To serve our members with integrity, provide a unified voice in government affairs.

Promote the AAF Logo for the standard of excellence in quality that it represents.

Work diligently for the benefit of all members.

To promote pride in being a member of the AAF.

Board of Directors

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Hugh Martin
Hank Weil

Palm Beach

Brian Brown
James Smith
Michael Sonsini

Citrus

Dennis Castle
Mike Moberley
Candy Ducharme

Southeast

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Northeast

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Paul Saunders, Executive Director

OFFICE LOCATION

1650 South Dixie Hwy., Suite 500
Boca Raton, FL 33432

561-362-9019

800-852-3966

Fax 561-395-8557

Web site: www.aaf.org

Are You Ready To Play Some Golf?

Do you love to play golf? Then you should join us! 144 of our industry members and friends are planning to be at ChampionsGate on August 14th for the annual AAF Tournament. If you haven't signed up, there may still be an opportunity to play one of the newest and most exciting courses in the State of Florida.

As with all AAF tournaments, there will be plenty of fun and prizes... and some surprises! How would you like to win a Ford Pick-Up Truck? You will have one swing at this wonderful prize. (Thanks to our friends at Cameron Ashley) There will be refreshments during the event and dinner will follow the completion of the Scramble event. Once again, Keymark Corporation, is the major sponsor of the tournament and it promises to be even better than the 2002 event.

One of the new features this year is the electronic scoring capability

on the individual golf carts. This unique capability will keep you posted on where you stand versus the competition throughout the course of the day. And, when you look at the registration form, you will note that you are also receiving a golf shirt. Please be sure to fill in your shirt size so you get a shirt that fits.

A special thank you to the major sponsor, Keymark Corporation, along with Indalex Aluminum Solutions and Metal Tech, Inc. for sponsoring the Tournament.*

See the golf registration form in this issue and, if you can't participate, perhaps you can contribute a prize. Contact Mike Brown of Town & Country at (954) 970-9999 for information about the Tournament, or you can contact the State Office of AAF at (561) 362-9019. ■

**A comprehensive list of prize and hole sponsors will be posted at the event and published in the show program.*

AAF Members Save Money With New Membership Benefits

The Aluminum Association of Florida (AAF) and Amcomp have teamed up to offer AAF members a workers compensation insurance program that can be tailored to every eligible member's needs. If you have three or more employees in the installation code (5538), the AAF plan will give you a 5% up front discount, allow you to join the AAF safety group, and enable you to participate in any dividends that are left after claims and expenses are paid. The maximum return of premium could be as much as 48%. In any event, the workers compensation plan is NOT assessable to AAF members.

For member firms with fewer than 3 employees or those interested in an employee leasing program, the association has developed two money-saving programs in addition to a leading employee leasing program. The first is the small contrac-

tor program for those employees that have less than three employees and now have the need to carry workers compensation insurance. The second program is for employees who are interested in employee leasing but want to unbundle the many services provided by the leasing service. Under the AAF program, your company could carry its own workers compensation policy, maintain a separate health insurance program or offer the AAF's 401K retirement plan outside the traditional restrictions of the employee leasing contract.

For more information about these or any other AAF Member Benefit Programs, contact Member Benefit Chairman Don Leggett. You can reach him by phone 1-888-269-6019 or you can drop by the membership booth at the Caribe Royale in Orlando and speak with Don in person. ■

GOALS: Yesterday, Today and Tomorrow

By John Robinson, Chairman Education Committee & Strategic Planning Facilitator

If you want to know what you were thinking, what your attitude was and what you believed in yesterday, just look at where you are today. If you want to know where you will be tomorrow, just examine the thoughts, attitudes and beliefs that you hold today.

It may sound simplistic, but I think the members of the Executive Committee that experienced the Strategic Planning work sessions can share with you just how wide reaching these words are. Having facilitated these sessions for seven months, I know the desire that each member has in seeing that the AAF achieves some very important Goals in the years ahead. They each devoted extensive hours over this period improving skills to help them lead the organization into the future. To make the AAF truly...

The New Standard in Construction Excellence

Written goals are a declaration of your intentions. When written down and held in your mind, these intentions feed your subconscious and help drive your dreams and visions. They help you make the right decisions when faced with choices and draw on the intuitive self, almost unknowingly.

I would like to invite our members at large to join with us at our next Planning Meeting. Details will be announced sometime after the annual convention. This is your organization, and the level of support and participation that you contribute will determine its success. Get involved—you will find that the process is fun and rewarding. Someone once said.... "You don't have to do a hell of a lot to make something big happen".... But you do have to join the team and do something.

So, don't just sit there. Let us know you want a piece of the action, and we'll include you in the next session. ■

The Early Birds Get The Free Publicity!

As you know, there will be a wonderful variety of product on display at the AAF trade show on August 15/16 in Orlando, and each year our exhibitors fill out a form for the official show program. Some of our exhibitors have been quick to respond and we thought we would give you a little preview of some of the companies and product that will be available to you next month. These are just a few of this year's exhibitors. A complete listing of exhibitors appears elsewhere in this issue of *AlumiNEWS*. Our thanks to these companies that did respond in such a timely manner.

ASI Building Products Booth #126
 2021 N. 40th Street,
 Tampa, FL 33605
 813/247-4667 Fax: 813/248-2409
 Contact: Dean Dusenbery
 Product Description: Full service wholesale distribution company servicing all of Florida and the southern gulf region with vinyl and aluminum siding and soffit, metal roofing, vinyl & aluminum windows, vinyl railing, fencing and decking, patio products and specialty products such as spiral stairways, ventilation products, insulation product, columns, skylites, etc.

AXS Inc. Booth #200
 68 Cobalt Lane
 Destin, FL 32550
 850/650-5967 Fax: 850/650-5495
 Contact: Bill Hope
 Product Description: Extruded aluminum for all trades; spline and pool screen accessories shipped factory direct; a package for any size customer.

Bouchard Insurance Booth #116
 101 Starcrest Drive,
 Clearwater, FL 33765
 800/966-6481 fax: 727/449-1267
 Contact: Ileana Altamura
 Product Description: All forms of insurance; specialize in alu-

minum manufacturers and contractors; have served and supported the AAF for over twenty years.

Custom Window Systems Booth #214
 981 NE 16th Street
 Ocala, FL 34470
 352/368-6922 fax: 352/401-0151
 Contact: Lou Andresino
 Product Description: We will be featuring our full line of glass products including our new glass window; also we will feature our full line of vinyl film windows, and of course the acrylic line; we will also be featuring our new sliding glass door.

Eastern Metal Supply, Inc.

*Distributors of High Quality
 Aluminum Extrusions*



www.easternmetal.com
 info@easternmetal.com



ASSA, INC.
 www.amshutter.org
 info@amshutter.org

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 Be sure to contact us for your Hurricane Protection Products.

Standard Aluminum Products

- Bars / Rods • Tubes • Pipe • Angles • I-Beams
- Channels • Sheets / Plates • Zees / Tees • Painted Shapes

Also Available

- Marine Extrusions & Accessories • Signage • Awning Shapes
- Handrailing • Fence and Wall Systems • Castings
- Dock, Ramp & Gangway Systems • Vertical Blinds & Curtain Track
- Miscellaneous Shapes for Various Industries

Hurricane Protection Products

- .040/.050 Aluminum Bertha™ Panel
- .040/.050 Perforated (Peek-A-Boo™)
- Clear Bertha™ Panel (GE Lexan)
- 24GA Galvanized Steel Panel
- .072 Extruded Aluminum Panel
- Residential Accordion
- Mid-Rise Accordion (formerly Economy)
- Hi-Rise Accordion
- 40mm, 50mm & 60mm Roll Shutter
- Bahama & Colonial Shutters

EMS FL
 Corporate Office (LW)
 (800) 432-2204
 (561) 588-4780 fax

EMS FL
 Hurricane Div. (WPB)
 (800) 432-2204
 (561) 841-0852 fax

EMS NC
 Charlotte, NC
 (800) 343-8154
 (704) 391-2267 fax

EMS TX
 Houston, TX
 (800) 996-8061
 (281) 656-2297 fax

EMS MO
 Earth City, MO
 (800) 822-8061
 (314) 344-3349 fax

AAF Trade Show Exhibitors


Lawson Industries Booth #209
 8501 NW 90th Street
 Medley, FL 33160
 800/329-8660 Fax: 305/693-1237
 Contact: Jim Sweetman
 Product Description:
 Manufacturer of aluminum impact
 and non impact sliding glass doors,
 windows and French doors.

Merit Fasteners Booth #205
 Corp.
 2510 N.County Rd. 427
 Longwood, FL 32750
 407/331-4815 fax: 407/331-5015
 Contact: Donna Young
 Product Description:
 ITW- Ramset/Red Head large diame-
 ter tapcons; Milwaukee power tools;
 Sherwin Williams/White Lightning
 caulk

Metals USA Booth #323
 Bldg. Products
 7815 American Way
 Groveland, FL 34736
 800/342-9077, x227
 Fax: 352/429-2011
 Contact: Bill Kaufmann
 Product Description: Metals USA
 Building Products, L.P. is a division
 of Metals USA, Inc., a nationwide,
 publicly traded company with
 annual sales of over \$1.2 billion.
 The past 40 years, we have become
 one of the most respected providers
 of protective coverings for homes
 and businesses. We offer literally
 hundreds of products including lat-
 tice, sunrooms, patio enclosures,
 patio covers, carports, window
 awnings and metal roofing for both
 residential and commercial cus-
 tomers; we have over 50 manufac-
 turing and distribution locations,
 ensuring that our residential and
 commercial customers get fast,
 responsive service.

Orlando Booth #101
 Harley-Davidson
 3770 Harley-Davidson Dr.
 Orlando, FL 32805
 407/423-0346 Fax: 407/447-3157
 Contact: Kelly Bush
 Product Description: The
 Orlando Harley-Davidson booth
 will capture the essence of motorcy-
 cle apparel; featuring our exclusive
 T-shirt designs; doo-rags, ball caps
 and other collectibles. Become a
 part of the Harley-Davidson experi-
 ence. Other information will be
 available on services offered: Real
 Riding Adventures, Riders Education
 and our Rental Program.

Continued on page 6



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 Metal Architectural Roof Panels
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 Ultra Lattice Systems
 Vinyl & Glass Windows
 Handrails
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Service Outlets

Auburndale (877) 665-4411	Clearwater (877) 531-6550	Holly Hill (877) 307-0034	Jacksonville (800) 665-7219
Lakeland (877) 214-4429	Leesburg (877) 787-7610	Melbourne (877) 676-9098	Orlando (877) 771-0411

AAF Trade Show Exhibitors

Continued from page 5

2003 COMMITTEE CHAIRMEN

Administrative Review

Allen Lindsey

Brevard Chapter

(321) 254-7851 Fax: (321) 259-4584

Audit/Budget

Glen Kohlenberg

Manatee-Sarasota-Charlotte Chapter

(941) 485-7751 Fax: (941) 485-9706

Convention & Trade Show

Mike Moberley

Citrus Chapter

(352) 795-4226 Fax: (352) 795-5015

Education

John Robinson

UMDA

(727) 738-5611 Fax: (727) 734-4151

Ethics

Joe Alvarez

UMDA

(813) 855-2627 Fax: (813) 814-0018

Government Affairs

Richard Moore

Treasure Coast Chapter

(772) 335-1177 Fax: (772) 335-0860

Hospitality

Ron Carpenter

Southwest Chapter

(239) 278-3211 Fax: (239) 278-1996

Media/Web-Site

Ron Carpenter

Southwest Chapter

(239) 278-3211 Fax: (239) 278-1996

Member Benefits

Don Leggett

UMDA

(813) 637-8877 Fax: (813) 637-8484

Public Relations

Kevin Sciglia

Central Florida Chapter

(352) 628-3415 Fax: (352) 628-7709

Publications

Glen Kohlenberg

Manatee-Sarasota-Charlotte Chapter

(941) 485-7751 Fax: (941) 485-9706

Technical

David Miller

Northeast Chapter

(904) 260-4242 Fax: (904) 260-6797

Window

Mike Moberley

Citrus Chapter

(352) 795-4226 Fax: (352) 795-5015

United Manufacturers & Distributors Alliance

Joe Alvarez

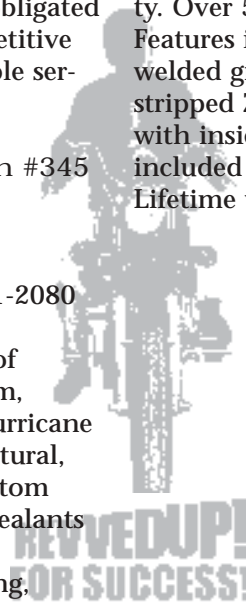
UMDA

(813) 855-2627 Fax: (813) 814-0018

Palm Beach Metal, Inc.
Booth #217
7796 Belvedere Road
West Palm Beach, FL 33411
561/689-0909 Fax: 561/697-8760
Contact: Vincent Cordo
Product Description: "Buyers of scrap metal"-Palm Beach Metal is a recognized leader in the metals recycling industry; we are obligated to give our customers competitive pricing and consistent reliable service.

R. Roberts & Assoc. Mktg.
Booth #345
P.O. Box 380672
Miami, FL 33181
305/891-0069 Fax: 305/891-2080
Contact: Robin Roberts
Product Description: Roof Drainage. Copper, Aluminum, Galvalum and galvanized hurricane approved skylights; Architectural, Industrial, Commercial, Custom and Residential Caulkings, sealants and coatings; Vinyl and Fibercement Siding, Guttering, Roofing and H.V.A.C.; Custom Vinyl, Aluminum and Wood Exterior Vents. Permex, Aluminum - Wood and Vinyl Hurricane Approved Shutters.

Suntech Booth # 119
Doors, Inc.
1633 Northgate Blvd.
Sarasota, FL 34234
941/351-5529 Fax: 941/753-6852
Contact: Allison Aten
Product Description: Aluminum custom screen door manufacturer, both decorative and welded security. Over 50 styles to choose from; Features include: fluted frame with welded grill inserts, weather stripped Zbar, push button handle with inside lock; All hardware included and backed with a Lifetime warranty.





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IF YOU NEED AN ALTERNATIVE TO YOUR PRESENT SCRAP METAL PROGRAM, PLEASE GIVE US A CALL.

Robert Lemmo **Bill Martini**

AAF 2003 Trade Show



G·O·L·F Tournament



ChampionsGate Golf Resort, an unmatched golf facility for world-class golf is the World Headquarters of David Leadbetter Golf Academy. With 36 holes designed by golf legend Greg Norman, this beautiful course blends traditional and modern elements to create a truly unique golf experience.

Tournament Details

The tournament will be a "Scramble" format with special awards for "longest drive" and "closest to the pin"

- 11:00 - 11:45 am – **Check in and Range Practice** (range balls included in fee)
- 12:00 pm – **Tee-Off** (shotgun start)
- 5:00 pm (approx.) – **Awards Ceremony** (with a fantastic **Italian buffet**, featuring a variety of salads, cheeses, meats, breads, desserts . . . and more!

Food & Drink

On the Course: Each player will receive drink tickets which can be used at the course beverage cart. Sandwiches and snacks will also be available on a cash basis.

At the Clubhouse: After you finish, join us in the clubhouse for the awards ceremony with food — and a giant RAFFLE... Go home with a great prize!

Dress Code

Shirts with collars and burmuda-length shorts are **REQUIRED**. Denim jeans, denim shorts or tee shirts are not allowed. ChampionsGate is a **NON-METAL SPIKE** facility!

Sponsorships available. Call Mike Brown at (954) 970-9999 or Scott Cribby at (888) 872-5019 for more information.

Players Must Arrange Own Transportation. Call the course (407-787-4653) for directions from your location.

Thursday, August 14—ChampionsGate Golf Resort

1400 Masters Boulevard, ChampionsGate - Course Phone: (407) 787-4653

Golfers	Company	Phone	Shirt Size
1) _____	_____	_____	_____
2) _____	_____	_____	_____
3) _____	_____	_____	_____
4) _____	_____	_____	_____

Total fees for _____ golfers @ \$110 each + _____ mulligans (max. 2/player) @ \$5 each = \$_____ **TOTAL**

Contact Name _____

Phone (____) _____ FAX (____) _____

Mailing Address _____

City _____ State _____ Zip/Postal Code _____

Method of Payment: Check (payable to AAF) Visa/Mastercard AMEX

Card# _____ Exp. Date _____ Signature _____

Billing Address: _____

**Send this completed form and your payment to AAF NO LATER THAN JULY 25 at:
1650 S. Dixie Highway, Suite 500, Boca Raton, FL 33432 • (561) 362-9019 • Fax: (561) 395-8557**

Special Opportunity to Join AAF

If you have been thinking about joining AAF, this year's convention might just be the perfect chance to do it. Not only can you attend the great show and participate in all the fun, you can earn up to 4 CEUs by attending the Joe Belcher seminar on Friday morning (8/15) and improve your ability to earn more \$ by attending the Sonsini-Smith-Johns seminar on Aluminum Business Management that same afternoon. And, the seminar fees you pay will be credited to your 2003 membership dues if you join AAF during the convention! Please see the seminar schedule below and be sure to reserve a space at these two important sessions!

Convention Seminars • Friday, August 15, 2003

8:00 am- 12:00 pm Building Envelope Requirements for the Florida Building Code—4 CEUs
Joe Belcher, BRB Code Educators, Inc.

AAF Members \$75 Non-Members \$100 *(Fee includes handout materials)*

1:00 pm- 3:00 pm Aluminum Business Management Course
Mike Sonsini, Screen Builders; Jim Smith, Palm Coast Aluminum & David Johns, Action Aluminum Products

AAF Members No Charge Non-Members \$100 *(Fee includes handout materials)*

NOTE: NON-MEMBER FEES WILL BE APPLIED AS A DISCOUNT TOWARDS MEMBERSHIP DUES FOR ANYONE WHO JOINS AAF AT CONVENTION

Please Sign Me Up!

Person's Name: _____

Company: _____

Address: _____

City/State/Zip: _____ County: _____

Phone: _____ Fax: _____

License #: _____ Licensing Authority: _____

Payment Information

Check #: _____ Visa/MC

Card # _____ Exp Date _____

Name as printed on Card _____

Billing Address (if different from above) _____

Signature _____

Fax or Mail this form with your payment to:

AAF, 1650 S. Dixie Highway, Ste 500; Boca Raton, FL 33432 • (800) 852-3966 or (561) 362-9019 • Fax: (561) 395-8557

 Town & Country INDUSTRIES, INC. FULL SERVICE ALUMINUM SUPPLIER		 T&C Metals A DIVISION OF TOWN & COUNTRY INDUSTRIES	
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• Bar • Angle • Channel • Tube • Pipe • Plate • Squares • Railing • Sheet • Shutters			
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(800) 432-5019	(800) 535-5019	(888) 872-5019	(800) 394-5019
(954) 970-9988	(941) 337-9682	(813) 914-9021	(954) 970-7705
Phone	Phone	Phone	Phone
Toll Free	Toll Free	Toll Free	Toll Free
Fax	Fax	Fax	Fax

Have a Great Time At The 2003 AAF Trade Show And Help Support Your Association, Too!

By Mike Moberley, 2003 Trade Show Chairman

Everyone who has attended an AAF Convention and Trade Show can relate to the fact that a great time is had by all. You do some business, you meet all your industry friends, you play some casino games, maybe win a few prizes, enjoy some food and your beverage of choice... and if you bring along a friend or two, there's even more fun to go around.

This year, I am asking our members and friends to reach in their pockets and help support this wonderful event with some dollars. Whether it's a full registration (which incidentally is a great deal), the purchase of a "Revved Up For Success" shirt, attending a seminar, purchasing some raffle tickets, or sponsoring some or part of any of the special events, we need everyone to help a little bit. As you know, we don't charge an admission fee like many shows do, so even if you just buy a few raffle

tickets at the Registration Counter, it's a way for you to express your appreciation to the AAF.

And don't forget, this year you are also getting a free raffle ticket on the Harley-Davidson motorcycle. So, when you pick up your registration packet, don't forget to make a purchase. I'll say "Thank you" in advance for doing that next month,

and I know you will have a wonderful time.

We are looking forward to record-breaking attendance, so make sure your hotel room is reserved, and please be sure to say hello to the Officers and Staff of AAF who have worked so hard to make this such a special event. ■

A Special Thank You To Our Trade Show Sponsors!

At press time, we had the following companies and/or individuals step up and agree to sponsor one or more special activities during this year's Annual Trade Show.

All Points
ASI Building Products
Cameron Ashley Building Products
Custom Window Systems
Elite Aluminum Corporation

Florida Extruders
Gutter Suppliers Inc.
Joe Belcher
PGT Industries
Town & Country

Note: A comprehensive sponsor list will be available at the Show and will be published in the Trade Show Program

Cameron Ashley is REVVED UP for SUCCESS at the Aluminum Construction & Remodeling Trade Show in August

Deco Braces™



Aluminum Products

Vinyl Siding & Windows



Come see all of our new and exciting products. We are Booth #288 at the Caribe Royale Hotel in Orlando August 15-16, 2003

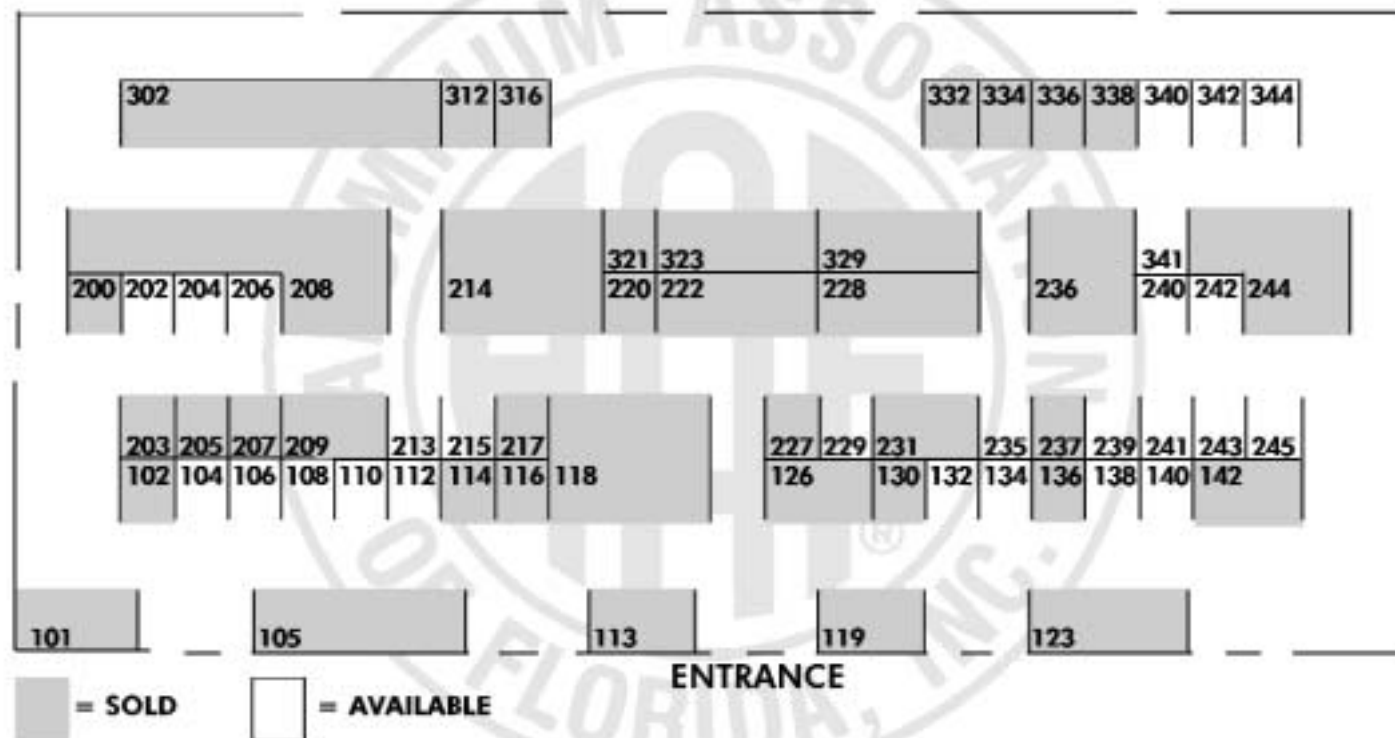
Patio & Screen Enclosures



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2003 AAF Trade Show Floorplan



2003 AAF Trade Show Exhibitors

Here is an up-to-date list (as of press time) of the companies you will see in the AAF Trade Show in August. A full program describing these exhibitors will be available at the Registration Counter when you arrive to pick up your badges and tickets for the various special events.

Company	Booth Number	Company	Booth Number
AAF.....	142	IHPA.....	338
All Points.....	231	J.M. Fasteners.....	336
Aluma Fab International.....	316	Lawson Industries.....	209
Aluminum Association of Florida.....	113	Merit Fasteners.....	205
American Screen.....	203	Metal Tech.....	222
ASI Building.....	126	Metals USA.....	323
AXS, Inc.....	200	Nationwide Industries.....	102
BOAF.....	332	Neu-Bode.....	207
Bouchard Company.....	116	OSI Sealants.....	227
Cameron Ashley.....	208, 302	Palm Beach Metals.....	217
Columns Inc.....	130	PGT.....	118
Custom Windows.....	214	Reps.Com.....	312
Eastern Metal.....	105	Robin Roberts.....	244
Elite Aluminum.....	329	Southern Specialty.....	123
Elk Corp.....	220	Suntech Doors.....	119
First National Bank.....	114	Town & Country.....	236
Harley-Davidson of Orlando.....	101	Wilson Software.....	321
ICC.....	334	Window Craftsmen.....	228

AAF Trade Show Schedule of Events

Thursday, August 14, 2003

12 -6 pm AAF Golf Tournament
Once again we will be holding our annual golf outing at one of Florida's premier golf courses. The tournament fee includes refreshments, a cook-out dinner and fantastic prizes!

Friday, August 15, 2003

10:00 am - 3:00 pm Continuing Education Seminars

We've put together a program of seminars that will allow contractors to earn CEUs. See the AAF website at www.aaf.org or call AAF headquarters at 561-362-9019 for programming details.

2:30-4 pm AAF Board of Directors Meeting

5:00 pm Opening Ceremony
AAF's President, John DeCosmo, and Trade Show Chairman, Mike Moberley, will cut the ribbon and invite everyone in to get "Revved Up For Success!"

7:30 - 9:00 pm Casino Night/Auction
Try your hand at blackjack, craps, or roulette. Or maybe stud poker is more your style. Whatever you choose, this will be a Casino Night like no other!

7:30 pm Las Vegas Style Buffet
We know that games of chance can work up an appetite, so join us for our complimentary buffet.

9:00 pm Trade Show Closes

9:15 - 11:00 pm VIP Reception
Included in the Full Event registration fee. Admission is by ticket only. Eat, drink, and relax with your industry friends!

Saturday, August 16, 2003

8:00 am Awards Breakfast
We'll present the Association's prestigious Coleman and Silver Key awards.

10:00 - 4:00 pm Trade Show Open
Evaluate products, discover new technology, and meet and greet old friends! See the "Who's Who" of our trade industry!

12:00 noon Construction Awards
We'll present the coveted awards for this year's premiere construction and remodeling projects, submitted by contractors from throughout Florida.

3:00 pm Motorcycle Raffle
We'll raffle off a brand new 2003 Harley-Davidson 883XLH Sportster Motorcycle. You MUST be present to win!

4:00 pm The End of Another Great Show!

8:00 pm - midnight Formal Dinner Dance
Dress up and step out at our final event. We'll announce the winner of the association's prestigious Aluminary Award. Admission is by ticket only. *(Jackets and ties for men, ladies comparable.)*



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