

**Aluminum Association of Florida**  
**Board of Directors Meeting - Plantation on Crystal River**  
**January 20, 2018**

*AAF Members Present (with chapter affiliation):* John Meyer (Southwest), Jeff Briar (Northeast), Randy Davenport (Suncoast), Eric Bahr (Professional), JJ Jameston (UMDA), David Johns (Mid Florida), Brian Brown (Southeast), Bobby Welsh (Professional), Rick Eden (Mid Florida), Steve Green (Suncoast), Gary Hartshorn (Suncoast), Al Bailey (Professional), Kevin Sciglia (Nature's Coast), Michael Prince (Professional), Tom Dowd (Treasure Coast), Jess Maeder (Nature's Coast). Travis Tisdale (UMDA), Lisa Beneduci (UMDA), Don Leggett (UMDA)

*Guests Present:* Brian Tambasco (Advanced Aluminum), Joe Belcher (Code Consultant)

*Others Present:* Sunni Simmons, Executive Administrator

*Quorum Present?* Yes

- *Meeting called to order* at 9:03 a.m. by president John Meyer. Randy Davenport led in the pledge and invocation.
- *Minutes:*
  - The minutes from the November 4, 2017 board meeting were sent out prior to the meeting. David Johns motioned to approve the minutes. Kevin Sciglia seconded the motion; motion approved.
- *Financial Reports* provided by treasurer David Johns:
  - Reports presented: Balance Sheet (January through December 2017), Budget versus Actual (January through December 2017). December 2017 ending bank balance showed \$92, 658.45. Kevin Sciglia motioned to accept the report. Randy Davenport seconded; motion approved.
  - David presented the 2018 budget. Gary Hartshorn motioned to approve the 2018 budget. Rick Eden seconded the motion; motion approved.
- *President's Reports* provided by president John Meyer:
  - Some of the budget includes education which is good. Training videos are currently being put together. We would like to make the association more user friendly and continue to grow for 2018.
- *Hospitality Committee Report* provided by chairman Tom Dowd:
  - Thanked Nature's Coast for providing the food in hospitality last night.
- *Ethics Committee Report* provided by chairman Tom Dowd:
  - No report
- *Meeting Locations Report* provided by chairman Tom Dowd:
  - Possibly consider Reunion Resort as a location.
  - Next meeting is April 28 in Safety Harbor. The contract for the August meeting at Sandcastle needs to be signed.
  - The location of 2018 golf also needs to be decided on.
- *Membership and Education Committees Report* provided by membership chairman Jeff Briar:
  - Discussion was had about making videos for training – including installing screen doors, how to use builder's level, how to properly install braces – which would be free for members and available for a fee to non-members.

- A video - *Why to Build Rapport Before Your Presentation* by Dave Yoho – was played.
  - Discussion was had on whether or not we should put these videos on our website? How do we get word out that we're trying to educate our members? Jeff Briar will look into them offering a discount to our members if we market the videos to them. Likely, more would be interested in business videos over educational videos.
  - We need to build membership from a local level. Would like to meet with each contractor from each chapter to brainstorm what everyone is doing on a local level and trade contact information so we can stay in touch. Jeff challenged everyone at the meeting to get one new member by next board meeting. He would like to set a goal to spend an hour a week to help promote AAF and add to the membership - 10 new members by April.
  - Joe Belcher is working on revising scope of license and then we can deal with unlicensed activity. There are licensed guys not pulling permits which is almost worse.
  - Lisa Beneduci suggested placing help wanted ads on the website. Discussion was had on a cost, but no set decision was made. Possibly \$25. Lisa spoke with every UMDA supplier – and they want to be able to send out something to new members. She is currently putting together what each UMDA member wants to contribute.
- There was a break in the meeting to allow for a presentation by JJ Jameston with Benanda.
  - *Code Specialist Report* provided by Joe Belcher, AAF Code Consultant:
    - The new code is now in effect. There is no automatic update of the International Code but commission will be reviewing all suggested changes to the code through their committees and make recommendations on whether or not to adopt those changes.
    - All of the items we've been submitting are now base code so we don't have to resubmit, just make sure no one tries to change what we've submitted.
    - The current *Guide to Aluminum Construction in High Winds Areas* is the 2014 version. We will need to get these printed as soon as possible.
    - The next edition of code 2020 will roughly have a 30% increase in solid roof – so we will have to do work on the guide. We should try to get everything done by November so we're ready to go when the 2020 code goes into effect.
  - *2018 Golf and Showcase Report* provided by showcase chairman Randy Davenport:
    - Discussion was had about the location for the 2018 golf tournament. Sunni and Shawn will work out the location.
    - A package to tie golf with the showcase is being put together. We need a facility that will be open to the public attending.
    - Sunni recommended direct mailing in the geographical area of the hotel.
  - *Technical and Professional Committee Report* provided by chairman Eric Bahr:
    - Bobby Welsh with South Sun Engineering gave a presentation on Wind Effects and Hurricane Irma
  - *Other Business*
    - Discussion was had about other associations AAF should consider joining. Kevin Sciglia suggested the IHPA. Joe Belcher suggested BOAF and ICC. He recommended AAF put together training classes for inspectors.
  - Meeting adjourned at 12:49 p.m.
  - Minutes submitted by Executive Administrator Sunni Simmons