

ALUMINUM ASSOCIATION OF FLORIDA, INC.

March 29, 2008  
Plantation Inn  
Crystal River, FL

President Moore called the meeting to order at 9:14 AM. President Moore led in the pledge of allegiance. Invocation was given by Cheryl Moore. John DeCosmo introduced the members from the new Tri County Chapter

Dave Maloney called roll:

|  |                         |
|--|-------------------------|
| Brevard Chapter                              | Central Florida Chapter |
| None in Attendance                           | Kevin Sciglia           |
| Citrus Chapter                               | Greater Volusia         |
| Joe Belcher                                  | None in Attendance      |
| Manatee-Sarasota-Charlotte Chapter           | Mid-Florida Chapter     |
| None in Attendance                           | David Johns             |
| North-Central Chapter                        | Dave Maloney            |
| None in Attendance                           | Richard Gillmore        |
| Northeast Chapter                            | Northwest Chapter       |
| David Miller                                 | None in Attendance      |
| Greg Miller (Proxy from Jeff Briar)          |                         |
| Palm Beach Chapter                           | Southeast Chapter       |
| Mike Sonsini                                 | Bob Monsour             |
| Bill Wallace                                 |                         |
| Brian Brown                                  |                         |
| South West Chapter                           | Suncoast Chapter        |
| Ron Carpenter                                | John DeCosmo            |
| Jim Lowndes                                  | Lisa Beneduci           |
| Treasure Coast Chapter                       | Tri County Chapter      |
| Richard Moore                                | Chip Cleveland          |
| Gary Whigham                                 | Jeff Whalen             |
| Cheryl Moore (Proxy from Patty Carter)       | Blake Keedy             |
| Mathew Baillargeon (Proxy from Robert Scott) |                         |
| West Coast Chapter – None in Attendance      |                         |
| Guests                                       | UMDA                    |
| Lisa from Marketing Solutions                | Roger Oestreich         |
| Executive Administrator                      | Gary Howard             |
| Wanda Classe                                 | Scott Myers             |
|  | Frank Storms            |

A quorum was present.

**MINUTES** – President Moore stated that beginning with this meeting, minutes of this meeting, meeting site, and a proposed agenda for the upcoming meeting will be posted on the web site 30 days prior to the meeting. He encouraged everyone to use the web site. President Moore asked for corrections or approval of the January 29, 2008 Minutes. Richard Gillmore made a motion to approve the minutes as distributed. Mathew Baillargeon seconded the motion; approved.

**FINANCIAL** – Treasurer Johns presented a March 28, 2008 Income Statement and Balance Sheet stating that because AAF has gone to a cash accounting system, there was carry over from 2007. As of March 28 both income and expenses were below budget. He also stated that monies from the Smith Barney account have been

transferred to the Wachovia account. Total assets as of March 28, 2008 were shown to be \$72,099.26. Gary Whigham made a motion to accept the financial reports as presented. Mathew Baillargeon seconded the motion; approved.

**PRESIDENT'S REPORT** – President Moore stated that Dave Maloney, Wanda Classe and himself had recently visited the Caribe Royale and the trade show area is being condensed into a more concise and efficient area. He asked everyone to promote the trade show and booth sales. A schedule has been established for mailing the trade show and golf information and the information will be on the web site.

He encouraged all members to build membership and promote Deal With The Seal Campaign.

President Moore stated that dues are being received and asked each chapter to assist in collecting the 2008 dues. He stated that both Treasure Coast and Sun Coast waived their chapter dues for 2008 and they are only collecting state dues. Palm Beach lowered their dues to \$500.00 and the chapter has collected five renewal checks.

### **COMMITTEE REPORTS**

**UMDA** – Scott Myers stated that he is trying to resurrect the group as it once was. Plans are to have meetings on Friday mornings prior to the Saturday Board Meeting and then play golf on Friday afternoons. He reported that a splinter group, Supplier Council of Florida, has dropped in membership and are also experiencing some situations. He also stated that business is changing and the suppliers cannot afford not to exhibit at the trade show. There are currently 25 UMDA members. President Moore stated that his goal is to get together and find out how AAF can help the suppliers and come together for a united voice in the industry.

**TECHNICAL** – David Miller stated that the glitch cycle is now in progress for the 2007 version of the Building Code and will continue until May. AAF now has 500 Copies of the 2007 Guide to Aluminum Construction in High Wind on CD. Order forms are on the web site and can be downloaded. AAF is still selling the 2004 version and the student version. The student version is for testing purposes only. He will be updating the continuing education courses and plans are to have a seven hour course on the guide at the trade show.

**WEB SITE** – The web site will have a 'Members Only' section and will require members to log on using their user name and password. David Miller will assign everyone a password but they will be able to change it. The user name will be the member's unique member number. As Administrator David will delete their information if they do not renew. Financial reports will be in the 'Members Only' section and they cannot be printed from the web site. If anyone does not have the web site capability, let the AAF Office know and they will get the Board information to you. David also thanked Jim Lowndes and Kevin Sciglia for submitting photos for the web site.

**CONVENE** – The Board Meeting convened from 10:30 to 11:00 for breakout sessions.

**TRADE SHOW** – The 2008 Trade Show will be held at the Caribe Royale August 21-23, 2008. Golf is once again being planned at Mystic Dunes and Kevin Sciglia will be chairing the golf. There will be no Friday evening food event but there will be a sit down dinner Saturday evening, following the format of other trade shows. The size of the trade show area will accommodate 100 booths. The construction contest will have 11 categories this year and a suggestion was made to have three winners in each category – gold, silver and bronze. Testimonials were given from previous winners of how to use this to impress customers and potential customers.

**MEMBERSHIP** – John DeCosmo reported that 35-40 people attended a start up meeting of the Tri County Chapter. The meeting was held in Ocala. He reminded the members that he would go to any part of the state to help rebuild or start a new chapter. The next board meeting will be held in June at River Ranch and will be a family event with a rodeo and barbecue. He encouraged everyone to attend and bring their family.

**CODE** – Joe Belcher reported on a situation that was happening in Broward County. They were not allowing wind breaks that did not meet the 140 wind requirements. A formal interpretation appeal to BOAF was approved at the January Board Meeting. This interpretation received was that Broward was not in the high

velocity hurricane code area. Joe Belcher stated that the attorney's recommendation was to take the appeal no further. It was the consensus to proceed as Belcher recommended. Frank Storms thanked AAF for their efforts and help in this matter.

He explained the Glitch Cycle and stated that the accepted changes would go to the Technical Advisory Committee in July.

Joe will work with the new members of the Tri County chapter in the situation they are having regarding retrofitting and habitable screen rooms.

He also reported that Citizens insurance will be requiring certain standards to be insured but they are their requirements and not code. This will become effective 1-1-09.

**TRAVEL** – Mathew Baillargeon encouraged everyone to book their travel through AAFTTravel.com. AAF will earn a royalty of 40% of the profits of everything booked through this web site. He distributed a hand out outlining this procedure.

**LUNCH** – The meeting was adjourned at 12:00 noon for lunch.

**RECONVENE** – The meeting was reconvened at 12:30 PM.

#### **ACTION ITEMS**

**BUDGET REVISION** – David Johns stated that in the approved budget \$6,500 was appropriated to UMDA in error and made a motion to move the amount to Technical as was the original intent. Richard Gillmore seconded the motion; approved.

**BYLAWS** – Chairman Johns stated that many hours had been spent in committee reviewing and revising the bylaws. He and David Miller gave a brief overview of the major changes and mission statement. They also stated that a policy and procedure section has been added. The Policies and Procedures are created by the Executive Committee and approved by the Board of Directors. David Johns made a motion to accept the proposed bylaw changes. Cheryl Moore seconded the motion; motion unanimously approved. In discussion it was stated that once the bylaws were passed, they would go to legal for review.

**ADJOURN** – The meeting was adjourned at 1:45 PM.

Respectfully Submitted

Wanda Classe  
Executive Administrator