

ALUMINUM ASSOCIATION OF FLORIDA, INC.

August 18, 2012

The Helmsley Sandcastle Hotel

Sarasota, FL

President Johns called the meeting to order at 10:08 AM. President Johns led in the Pledge of Allegiance and Scott Myers gave the invocation. Each person stated their name and chapter affiliation.

Mid Florida Chapter

David Johns  
Richard Gillmore  
Richard Eden

Northeast Chapter

David Miller

Nature's Coast

Mike Moberly

Southeast Chapter

Mike Sonsini

Southwest Chapter

Glen Kohlenberg

Suncoast

Gary Hartshorn

John Meyer

Jim Lowndes

Treasure Coast

Richard Moore  
Tom Dowd  
Gary Whigham

Professional Members

Gus Tarnowski  
Mike Driscoll  
Keith Burnett

UMDA

Executive Administrator

Wanda Classe

Gary Howard- Voting for UMDA

Scott Myers – Voting for UMDA

Guest

Joe Belcher

Don Leggett

Jason Sanders

Bill Kaufmann

Steve Buzzella – Voting for UMDA

President Johns stated that this meeting will serve as AAF's Annual Meeting. The 2013 Annual Meeting will be the second board meeting in 2013.

President Johns thanked the Southwest Chapter for providing refreshments for Friday night's Hospitality Suite and thanked Michelle Brown of ASI for the \$50.00 donation to the Hospitality Suite beverages. He also thanked Richard and Sheryl Moore for their efforts as hospitality hosts.

MINUTES – President Johns asked for additions or changes to the May 5, 2012 minutes, stating that the minutes had been posted on the AAF web site. Rick Gillmore made a motion to the minutes. Mike Sonsini seconded the motion; approved.

FINANCIAL – President/Treasurer David Johns distributed Balance Sheet and Budget vs. Actual as of July 31, 2012. He pointed out items that were significantly over or under budget such as dues are below budget and income from the guide book is \$10,000 over the revised budget. After a brief question and answer period regarding the financials, Mike Moberly made a motion to accept the financial report as presented. John Meyer seconded the motion; approved.

PRESIDENT'S REPORT: David Johns mentioned that business is showing signs of increasing for the aluminum contractors throughout Florida. He then reviewed the board meeting held at River Ranch. David stated that the window declaratory statement was still being debated and that Joe Belcher would cover that under the Code Consultant committee report. He also stated that the new Engineering Committee held its first meeting this past July and that the second meeting was scheduled for immediately after this board meeting.

## COMMITTEE REPORTS

**Membership:** Don Leggett started his report by mentioning that he downloaded the names of licensed contractors in several counties and that there were many to invite to join the AAF; examples: Hillsborough County, 270; Pasco County, 160; Martin County, 50; Manatee County, 90. He discussed ideas to appeal to potential non-member contractors. Examples: fighting unlicensed activities will increase member's business. Don Leggett was asked to check to see if there was help available with health insurance and other insurance needs, like less expensive liability insurance and worker's compensation. It was stated that someone joining now will be a member through 2013. A \$50 finder's fee for each new member was discussed. A membership committee conference call was scheduled for August 23, 2012 at 8:30 AM to formulate a marketing strategy. Members of the committee will be Richard Moore, Glen Kohlenberg, Gary Howard, Rick Eden, Scott Myers, Bill Kaufmann, Gary Hartshorn, Jason Sanders, Tom Dowd, Steve Buzzella and David Johns.

**Hospitality and Board Meeting:** Richard Moore discussed the table-top vendor displays and the golf tournament scheduled during the November Board Meeting at Mystic Dunes Resort. There will be sixteen table-top spots available on November 9 from 10:00 AM to 12:00 Noon and golf is scheduled at 12:30 PM. The board meeting will take place Saturday morning on November 10 and the Construction Contest awards will be presented at that time. Richard stated that the cost to display will be \$400.00. There was discussion regarding the table top displays and Steve Buzzella made a motion for non-members to pay triple the fee to display. The motion was seconded by Gary Howard, approved. It was also stated that all UMDA members would be allowed to sign up before they are offered to non members. The following verbally committed to a table top display: Gary Howard – Ceco; Keith Burnett – Suncoast Architecture & Engineering; Steve Buzzella – Metal Tech and Jason Sanders – Structall.

Richard Moore stated that the cost to sponsor a golf hole will be \$100 and asked for help in selling them. He also stated that a major sponsor is needed. Gary Whigham will assist with the golf activities. Glen Kohlenberg verbally committed to sponsoring a golf hole.

Richard asked for a replacement as Hospitality Chair.

**Technical:** David Miller reported that an application is being made for a continuing education course on using and understanding the AAF guidebook. This will be marketed to the purchasers, contractors, building officials, students, etc. David also mentioned that the hard copy sales are up.

**Engineering:** David Johns stated that the committee is up and running. The second meeting would begin immediately after the board meeting. Contractors will be 'guests only' at this meeting and cannot participate in discussion.

**Unlicensed Activity:** Rick Gillmore reviewed his article posted in the *Alumination* and encouraged all contractors to consider the sales tool provided on-line for their sales presentations. He also mentioned that education was another method to encourage unlicensed individuals to become licensed when used on a friendly basis.

**Windows:** Scott Myers discussed the current U Factor (.40) that is causing a problem for using aluminum framed windows in most of Florida. He mentioned that Dade and Broward Counties used a different U Factor (.65). They are in "Zone One" and this allows aluminum framed windows. He suggested that AAF should work to get "Zone One" moved northward, possibly Lee County across the state to Palm Beach County.

**Code Consultant:** Joe Belcher stated that a Declaratory Statement is a method to have a state ruling clarified. After several attempts to have the 30% rule for window replacement clarified, the Declaratory Statement was withdrawn. It was determined that it was better to withdraw the statement then lose the battle. Next Joe stated that the Alternate Screen Method Committee held a workshop and has completed its function. Removing certain screen sections on all new screened enclosures will be determined by engineering in case of windstorms that have wind speeds and gusts above 74 miles per hour. This will take effect in June 2013. As codes expire every three years, Joe has submitted 30 code changes to prevent existing codes from expiring and basically keep what is current in place. He also stated that the State

has money available for wind tunnel testing of building structures and suggested that AAF look into the possibility of testing two screen enclosures in the South Carolina facility. Tom Dowd made a motion for Joe Belcher to apply to the State to get funding to test two screen enclosures in a wind tunnel. Mike Moberly seconded the motion; approved. Several companies verbally committed to assist with the testing if State money was obtained. Verbally committing were: Absolute Aluminum, Metals USA, Screen Builders, Design Concepts and Tropical Windows.

OLD BUSINESS – There was no old business to bring before the board.

NEW BUSINESS - The Annual Meeting requires nomination of State Officers for the coming year. The board meeting was temporarily adjourned at 12:41 PM so that the Nominating Committee could meet.

NOMINATING COMMITTEE - Nominating Chair David Miller called the Nominating Committee to order at 12:41 PM stating that all members present would serve on the committee. He stated that he had polled the current Officers and all were willing to serve another term. He presented the slate of Officers for 2013 and asked for nominations from the floor: President: David Johns. No nominations were made from the floor. First Vice President: Tom Dowd. No nominations were made from the floor. Second Vice President: Kevin Sciglia. John Meyer of the Southwest Florida chapter was nominated from the floor. Secretary: Rick Gillmore. No nominations were made from the floor. Treasurer: David Johns. No nominations were made from the floor. Mike Moberly made a motion to close nominations. Steve Buzzella seconded the motion; approved.

BOARD MEETING RECONVENED - President Johns called the Board Meeting back to order at 12:49 PM. Nominating Chairman David Miller read the nominations as noted in the Nominating Committee Report stating that since John Meyer was nominated from the floor for the position of Second Vice President that there will be an election of Officers at the Transition Meeting in November.

ADJOURN – President Johns announced that the Engineering Committee Meeting would begin at 1:00 PM. With no further business, the meeting was adjourned at 12:49 PM.

Respectfully Submitted

Rick Gillmore  
Secretary

Wanda Classe  
Administrator