ALUMINUM ASSOCIATION OF FLORIDA, INC.

Helmsley Sandcastle Hotel Sarasota, Florida August 20, 2011

Vice President Johns called the meeting to order at 9:15 AM, led the pledge of allegiance and gave the invocation. Secretary Dowd called roll:

Central Florida Chapter

David Johns Richard Gillmore

Manatee-Sarasota-Charlotte Chapter

Glen Kohlenberg

Southeast Chapter

Robert Monsour Treasure Coast Chapter

> Gary Whigham Richard Moore

> > Tom Dowd

UMDA

Gary Howard Don Leggett Steve Buzzella Christian Smith Scott Myers

Citrus Chapter

Mike Moberly Kevin Sciglia Northeast Chapter

David Miller

Southwest Chapter

Sean Berger Ron Carpenter

Professional Member

Robin Gawel

Associate Member

Lisa Beneduci

Guests

Joe Belcher

Lawrence Bennett

Joe Martin John Robinson Sheryl Moore Patty Johns Dale Desjardens

Gary Hartshom

MINUTES - David Johns stated the minutes from the May 21, 2011 board meeting had been posted to the web site. Ron Carpenter made a motion to approve minutes. Rick Gillmore seconded the motion; approved.

TREASURER'S REPORT- Treasurer Johns stated that we are under budget for the year. He presented a balance sheet and income and expense statement from January 1, 2011 through July 31, 2011. Tom Dowd made a motion to accept the Treasurer's Report as presented. Ron Carpenter seconded the motion; approved.

PRESIDENT'S REPORT - In the absence of President Sonsini, Vice President Johns reported. He made a request that we all strive for better membership. Rick Gillmore and Christian Smith facilitated a discussion about how contractors have small profit margins on jobs and are paying off old debts leaving no money to join AAF. Richard Moore clarified that the \$100 from Town & Country is a credit not cash back. Mike Moberly suggested that some chapters lower their yearly dues to attract more membership and set up payments to ease money crunch.

EVENTS/HOSPITALITY REPORT- Richard Moore thanked Manatee-Sarasota-Charlotte Chapter for providing food in the hospitality suite. He stated that this meeting location (Helmsley Hotel) should become a regular meeting site. The next meeting location will be at Mystic Dunes, in the Orlando area. All rooms have full kitchens and the rates are very reasonable. Shuttles are available to take guests to Disney parks. A 3,000 square foot meeting room has been offered free of charge. One side will be for the meeting and the other side

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for table tops. Golf will be on Friday and we need a minimum of 30 golfers but a goal would be to have between 80 and 120. Christian Smith will join the committee to recruit people for the next meeting. Richard is working to get a sponsor for the tournament. Cost for table top displays will be determined. Glen Kohlenberg offers his graphics person to assist in hyping meeting.

Break at 10:00 AM

At 10:15 John Robinson: "Change your Business for Success"

Reconvene at 1:15 PM

REPORTS:

Code Report - Joe Belcher stated that the new effective date for the 2010 Code is March 15, 2012. No change to what AAF has in place. A lot is going on as far as the energy code is concerned. Green and Solar codes are the future. Aluminum is a green metal because it is 95% recyclable. Green construction codes are expected to be adopted by the FBC. OSHA has new requirements on residential fall protection. All Florida specific amendments are going to expire with code and will need to be resubmitted with new code cycle. Also need to submit to the ICC. ICC approval is not necessary for FBC to adopt, but a submittal is required. Joe's recommendation is to submit to all parties and react only when needed.

Technical- David Miller is satisfied with the guide book sales. He is continuing with the tables for ASCE 7-10. He just needs the HVHZ portion. The new delivery system for the book is working quite well. A printed version will be available for an additional fee.

Unlicensed Activity- Richard Gillmore says a decline in unlicensed activity is happening in his area. A lot of the contractors now present their licenses to customers.

Window Committee- Scott Myers stated that many manufacturers are concerned with the new design pressures. They are hesitant because new pressures can force contractors to use a higher performance window.

Next Board Meeting- November 12, 2011 at Mystic Dunes. Along with golf and the board meeting, Construction Contest winners will be announced and presented at this meeting. The cost to enter the contest is \$35.00.

NEW BUSINESS - Second V.P. Kevin Sciglia spoke about possibly combining AAF trade show with the SEBC trade show in Orlando next year. Scott Myers recommends looking into that possibility.

ADJOURN - Mike Moberly made a motion to adjourn the meeting. Kevin Sciglia seconded the motion; approved. The meeting was adjourned at 3:18 PM

Minutes taken by Tom Dowd