

ALUMINUM ASSOCIATION OF FLORIDA, INC.  
Crowne Plaza  
Melbourne, FL  
January 16, 2016

President Dowd called the meeting to order at 9:05 AM. Scott Myers led in the Pledge of Allegiance and gave the invocation.

Each person stated their name and chapter affiliation. Those attending were:

**SOUTHEAST:** Mike Sonsini, Bob Monsour

**SOUTHWEST:** John Meyer II

**TREASURE COAST:** Tom Dowd, Richard Moore

**MID FLORIDA:** David Johns

**NATURE'S COAST:** Kevin Sciglia

**NORTHEAST:** Jeff Briar

**SUNCOAST:** Steve Green, Gary Hartshorn

**UMDA:** Gary Howard, Scott Myers, Harold Ortiz, Regina Stenberg, James and Jason Monaco, Ron & Evey Edmonson, Marco Salerno

**PROFESSIONAL (nonvoting):** None

**GUESTS:** Joe Belcher

Wanda Classe attended as staff. A quorum was present.

**MINUTES** – President Dowd asked for additions or changes to the November 7, 2015 minutes, stating that the minutes had been emailed to all members. Mike Sonsini made a motion to approve the minutes. John Meyer seconded the motion; approved.

**FINANCIAL** – Treasurer David Johns distributed a Balance Sheet and Budget vs. Actual as of December 31, 2015. He explained each line item and if it was under or over budget. The December 31, 2015 ending balance was \$61,450.25. He explained that he had made a change in the accounting procedure and dues checks that were received in December were held and deposited in January. He explained that he felt this would give a more accurate accounting. He also stated that the monthly charge for the on-line QuickBooks goes to his credit card each month and he has not been reimbursed so it will be budgeted in the 2016 proposed budget.

He presented the proposed 2016 budget showing \$88,635.65 in projected income and \$82,835.99 in projected expenses. After review of the budget, Kevin Sciglia made a motion to approve the budget as presented. Gary Howard seconded the motion. During discussion, it was brought to the board's attention that that electronic online version of the guide is currently not working and has to be updated. Wanda Classe stated that Sunni Simmons was currently working on the updating but it has proved to be a time consuming process. Gary Hartshorn made a motion to allocate \$1,500 toward guide production as needed. Gary Howard seconded the motion. Kevin Sciglia made a motion to accept the amendment to the motion of approving the budget. Gary Howard seconded the motion; budget with amendment approved.

**PRESIDENT'S REPORT** - President Dowd thanked everyone for attending. He stated that the November meeting and golf tournament was a great lift to AAF and wanted everyone to carry the energy forward. He thanked Treasure Coast Chapter for furnishing the hospitality suite refreshments and David Johns for picking them up.

#### COMMITTEE REPORTS

**Membership** – Chair Jeff Briar distributed 'AAF Membership Committee Notes/Ideas - January 16'. He stated at the beginning of 2015 there were 61 contractor members and the year ended with 80 contractor members along with 6 building officials, 23 UMDA members, and 10 professional members.

He asked for a monthly marketing budget of \$25.00.

He stated the he was introducing banner ads to the website at a cost of \$50.00 per month. This charge will automatically be charged to a credit card each month. Those committing to run an ad were: Jeff Briar, John Meyer, Gary Hartshorn, David Johns and Regina Stenberg.

He stated that he would like to have a 'Featured Contractor' each month with details of the member and their company on the website. It was decided that to be the featured contractor, the member must have a banner ad.

Gary Hartshorn opened discussion regarding having a listing on the website of the different areas a contractor serves. This could be a locator page and charge \$10.00 per month to be listed. He also brought up the possibility of being a member in more than one chapter as long as the contractor was a member of the chapter where his business is located. It was determined that this would require a bylaw change.

Jeff Briar encouraged everyone to put a short paragraph about the AAF on their website with a link to the AAF website. He also encouraged everyone to like the AAF Facebook page and asked everyone's help in getting 500 likes by the next board meeting.

A suggestion was made to have a social media speaker at the next board meeting.

**Publications** – In Don Leggett's absence, it was stated that the next newsletter deadline was on the website.

**Upcoming Meetings** – Wanda Classe stated that the next board meeting will be held on April 30, 2016 at the Safety Harbor Resort and Spa in Safety Harbor, Florida. The August meeting will be held back at the Sandcastle on August 12. Arrangements have been signed to go back to Rosen Shingle Creek for the golf tournament and November board meeting. The golf tournament will be held at 12:00 noon on Friday, November 18, 2016 and the board meeting will be held on the following day, November 19.

Wanda was asked to find a different location for next January's meeting and not to return to the Crowne Plaza.

**Golf:** In Chair Shawn Brown's absence, Marco Salerno stated that Shawn is meeting with Shingle Creek before the end of the month and has already started working on details of the tournament. There was discussion on how to increase participation. It was stated that a strategy on increasing participation should be presented at the next board meeting. It was also stated that the tournament should be budgeted out per person before a fee is determined. The budgeting should include awards, drinks on course and other incidentals.

**Hospitality** - Kevin Sciglia thanked the Treasure Coast Chapter for the refreshments. He stated that the suite would be open prior to the group dinner.

**11:35** – Lunch

**12:37** Reconvene

**Technical** - Gary Hartshorn gave an update on corrosion stating that no absolute conclusion has been reached. He is still working with UF. He also stated that there are a lot of chemicals in pavers that could be contributing to the corrosion problem.

**Code Consultant** – Joe Belcher announced that he is working on putting rescreening into the license.

He also stated that he has submitted 26 changes to the building code with no major changes. He is now preparing for the next code change in 2017. This and other information can be found at [www.floridabuildingcode.org](http://www.floridabuildingcode.org). He stated that he had been asked to include in the code that if 25% of the screen roof has to be replaced, all the roof must be replaced.

**Windows** – Scott Myers stated that there are areas where energy rules are being enforced and there are areas where they are not being enforced but that new construction has to meet the energy code. He urged all members to get their municipality's interpretation prior to selling or installing windows - check jurisdiction and make sure your contracts cover your job.

**UMDA** – UMDA Chair Harold Ortiz nominated Nevin Ashe as the UMDA Chair for 2016.

**OTHER BUSINESS** – New member Ron Edmonson demonstrated their new product so there would be no metal to metal contact in the screening process.

**ADJOURN** – With no further business, the meeting was adjourned at 1:44 PM.

Respectfully Submitted

Wanda Classe

Administrator

Approved

Jeff Briar

Secretary