



# Aluminum Association of Florida, Inc.

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Aluminum Association of Florida, Inc,

Board of Directors Meeting Agenda

November 19, 2022

Hammock Dunes Resort

1. Call to Order - 9 a.m.
2. Pledge of Allegiance and Invocation
3. Roll Call - Member and Guest Introduction
4. Approval of August 20, 2022 Board Meeting Minutes
5. Treasurer's Report Dennis Loughren
6. President's Report Randy Davenport
7. Committee Reports
  - A. Golf Shawn Brown
    - \*2022 & Looking ahead to 2023
  - B. Code Specialist Joe Belcher
  - C. Education Eric Bahr
  - D. Hospitality Tom Dowd
  - E. Meeting Locations
    - \*February 18, 2023 - Rosen Plaza Orlando
    - \*May 20, 2023 - Safety Harbor Resort
    - \*August 19, 2023 - The Shores Resort & Spa (Daytona Beach Shores)
  - F. Membership Tom Hendry
  - G. Technical and Professional Engineering Eric Bahr
8. Other Business
  - A. EA Contract for 2023
9. Installation of 2023 Officers
10. Awards Presentations
  - \*Aluminum Construction Industry Awards
  - \*Richard Moore Past Presidents Award
11. Adjourn

**Aluminum Association of Florida  
Board of Directors Meeting Minutes  
August 20, 2022  
Daytona Beach Shores**

- A. Call to Order - 9 a.m.
- B. Pledge of Allegiance and Invocation
- C. Honoring Chip Miller John Meyer
- D. Roll Call - Member and Guest Introduction: Randy Davenport. Joh Meyer, Tom Dowd, Corey Leiffer, Gary Howard, Jon Nowokunski, Jason Adams, Mindy Laing, Jeff Briar, Nandy Trevino, Al Bailey, Richard Puls, Steve Green, Joe Belcher, Tom Johnston, Thomas Stearns, Don Keenan, Shawn Brown, Lisa Beneduci, Gregg Lake, Gianina Ludwig, Gus Tarnowski, Brian Brown, Greg Miller, and Eric Bahr
- E. Approval of April 30, 2022, Board Meeting Minutes **MOTION:** Meyers/Johnson to approve as posted - Approved.
- F. Treasurer's Report - Randy Davenport:
  - 1. Renewals down.
  - 2. Guide sales down.
  - 3. **MOTION:** Meyers/Johnston to approve as posted – Approved.
- G. President's Report:
  - 1. Supply chain issues seem to be improving.
  - 2. Tom Johnston agreed.
  - 3. Don Keenan material availability improving coming in but QC is lacking.
  - 4. Tommy Stearns reported painting issues on stock.
- H. Committee Reports
  - 1. 2022 Golf Tournament-Shawn Brown
    - a. Shawn reported on yesterday's golf game at LPGA.
    - b. Shawn reported on the DeCosmo Golf Tournament on November 18, 2022
  - 2. Code Specialist Joe Belcher
    - a. Code change process update.
    - b. \*HB735
  - 3. Education - Eric Bahr
    - a. Efforts stalled due to business.
  - 4. Hospitality –
    - a. Tom Dowd –
      - 1. Thanks Mel, C&S for sponsoring pizza in hospitality suite last night.
  - 5. Nominating Committee – Tom Dowd
    - 1. President – Randy Davenport
      - a. Request for nominations from the floor.
      - b. No further nominations.
    - 2. First Vice-President – John Meyer
      - a. Request for nominations from the floor.
      - b. No further nominations.
    - 3. Second Vice-President – Crystal Stearns
      - a. Request for nominations from the floor.
      - b. No further nominations.
    - 4. Secretary – Tom Dowd
      - a. Request for nominations from the floor.
      - b. No further nominations.
    - 5. Treasurer – Dennis Loughren
      - a. Request for nominations from the floor.
      - b. No further nominations.
    - 6. UMDA Chairman – Corey Leiffer
      - a. Request for nominations from the floor.
      - b. No further nominations.
    - 7. Remaining Committee Chairs and Members unchanged.
    - 8. **MOTION:** Puls/Johnston to accept nominations – Approved.
    - 9. Slate declared by acclamation as there were no nominations from the floor.

- I. Lisa Beneduci and Greg Lake, Redstone Payment Solution
  - 1. Lisa makes a presentation on Redstone services.
  - 2. Lisa responded to questions from the members.
- J. Meeting Locations
  - 1. \*November 18 - Hammock Beach
  - 2. \*February 18, 2023 - Rosen Plaza Orlando
  - 3. \*May 2023 – Options
    - a. Still working on the location in Ft. Meyers.
- K. Membership Tom Hendry
  - 1. Search engine on internet allowing homeowners to find AAF members in their area.
  - 2. Brian wants help getting the PBC Chapter restarted.
- L. Technical and Professional Engineering Eric Bahr
  - 1. Eric discussed AAF getting their name to building departments.
  - 2. Unlicensed contractors using social media to advertise and get business.
  - 3. Contractors could report unlicensed work to building departments.
  - 4. Gus Tarnowski spoke on the engineering of picture window screen enclosures.
- M. Other Business
  - 1. Follow up on licensing issues Manatee County-John Meyer.
- N. New Business:
  - 1. Brian Brown:
    - a. PBC has problem with inspector not showing up.
    - b. PBC has problem with the length of time it takes to get a permit.
    - c. Brian wants help getting the PBC Chapter restarted.
- O. Adjourn: **MOTION:** Dowd/Johnston to adjourn – Meeting adjourned.

Submitted by Joe Belcher

# Aluminum Association of Florida

## Balance Sheet

As of November 17, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Seacoast Checking	16,952.63
Seacoast Money Market	67,672.42
<b>Total Bank Accounts</b>	<b>\$84,625.05</b>
Other Current Assets	
Uncategorized Asset	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$84,625.05</b>
<b>TOTAL ASSETS</b>	
	<b>\$84,625.05</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
200-200 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Other Current Liabilities	
200-220 Sales tax accrued & payable	130.96
200-225 Escrow Dues	1,467.80
<b>Total Other Current Liabilities</b>	<b>\$1,598.76</b>
<b>Total Current Liabilities</b>	<b>\$1,598.76</b>
Long-Term Liabilities	
250-000 Deferred Revenue	
250-225 Defered Escrow Dues	0.00
<b>Total 250-000 Deferred Revenue</b>	<b>0.00</b>
<b>Total Long-Term Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$1,598.76</b>
Equity	
320-000 Fund Balance	0.00
320-200 Retained Earnings-Fund Balance	84,014.85
Net Income	-988.56
<b>Total Equity</b>	<b>\$83,026.29</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$84,625.05</b>

# Aluminum Association of Florida

Budget vs. Actuals: Budget 2022 - FY22 P&L

January 1 - November 17, 2022

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
410-000 Dues			
410-110 Contractor Members	10,935.01	11,000.00	-64.99
410-120 UMDA Members	6,000.00	7,800.00	-1,800.00
410-130 Direct Members	700.00	500.00	200.00
410-150 Professional Service Providers	1,231.00	1,000.00	231.00
<b>Total 410-000 Dues</b>	<b>18,866.01</b>	<b>20,300.00</b>	<b>-1,433.99</b>
435-000 Guide Book Income			
435-100 Guide Book Sales	9,238.39	8,000.00	1,238.39
435-150 Student Edition	9,253.20	12,950.00	-3,696.80
435-400 Postage	193.00	652.26	-459.26
<b>Total 435-000 Guide Book Income</b>	<b>18,684.59</b>	<b>21,602.26</b>	<b>-2,917.67</b>
443-300 Construction Contest	650.00	850.00	-200.00
445-000 Golf Tournament Income			
445-125 Sponsorships	18,000.00	25,412.70	-7,412.70
445-130 Hole Sponsorship	675.00	2,600.00	-1,925.00
445-200 Entry Fees	6,000.00	4,880.00	1,120.00
<b>Total 445-000 Golf Tournament Income</b>	<b>24,675.00</b>	<b>32,892.70</b>	<b>-8,217.70</b>
460-000 Administration & Miscellaneous Income			
460-150 Interest Earned	60.91	35.00	25.91
<b>Total 460-000 Administration &amp; Miscellaneous Income</b>	<b>60.91</b>	<b>35.00</b>	<b>25.91</b>
465-00 Web Site Income	550.00	550.00	0.00
Uncategorized Income		137.02	-137.02
<b>Total Income</b>	<b>\$63,486.51</b>	<b>\$76,366.98</b>	<b>\$ -12,880.47</b>
<b>GROSS PROFIT</b>	<b>\$63,486.51</b>	<b>\$76,366.98</b>	<b>\$ -12,880.47</b>
<b>Expenses</b>			
Member Promotions	100.00	220.00	-120.00
<b>Total Expenses</b>	<b>\$100.00</b>	<b>\$220.00</b>	<b>\$ -120.00</b>
<b>NET OPERATING INCOME</b>	<b>\$63,386.51</b>	<b>\$76,146.98</b>	<b>\$ -12,760.47</b>
<b>Other Expenses</b>			
610-000 Professional Fees	2,000.00	200.00	1,800.00
610-100 Building Code Consultant	17,317.45	22,195.15	-4,877.70
610-300 Executive Administrator	16,225.00	16,225.00	0.00
<b>Total 610-000 Professional Fees</b>	<b>35,542.45</b>	<b>38,620.15</b>	<b>-3,077.70</b>
620-000 Meeting Expense			
620-110 State Board of Directors	10,033.86	10,310.50	-276.64
620-180 Staff Travel	349.03		349.03
<b>Total 620-000 Meeting Expense</b>	<b>10,382.89</b>	<b>10,310.50</b>	<b>72.39</b>
630-000 Publication Expense			
635-000 Guide Book Publications	353.68		353.68
635-100 Guide Production	2,526.78	2,500.00	26.78

# Aluminum Association of Florida

Budget vs. Actuals: Budget 2022 - FY22 P&L

January 1 - November 17, 2022

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
635-300 Shipping & Postage	649.89	275.00	374.89
<b>Total 635-000 Guide Book Publications</b>	<b>3,530.35</b>	<b>2,775.00</b>	<b>755.35</b>
<b>Total 630-000 Publication Expense</b>	<b>3,530.35</b>	<b>2,775.00</b>	<b>755.35</b>
645-000 Golf Tournament Expense	5,520.00	3,800.00	1,720.00
645-110 Green Fees & Carts		7,095.00	-7,095.00
645-155 Signs	259.53	1,021.98	-762.45
645-160 Awards & Trophies		5,090.45	-5,090.45
645-210 Golf Raffle Prizes	493.07	1,981.80	-1,488.73
645-310 Food & Beverage		4,558.71	-4,558.71
<b>Total 645-000 Golf Tournament Expense</b>	<b>6,272.60</b>	<b>23,547.94</b>	<b>-17,275.34</b>
645-165 Construction Contest Expense	57.67		57.67
660-000 Committees			
660-100 Membership		210.00	-210.00
660-120 Member Promotions	200.00	220.00	-20.00
660-300 Governmental Relations		275.00	-275.00
660-660 Hospitality		4,000.00	-4,000.00
<b>Total 660-000 Committees</b>	<b>200.00</b>	<b>4,705.00</b>	<b>-4,505.00</b>
665-000 Website Expense	1,804.76	1,485.00	319.76
670-000 Administration & Miscellaneous Expense	-551.25		-551.25
670-100 Bank Charges	860.00		860.00
670-105 Credit Card Fees	2,163.77	2,544.04	-380.27
670-135 Office Supplies		250.00	-250.00
670-140 Insurance	405.54	402.00	3.54
670-154 Record Retention	1,767.04	1,627.12	139.92
670-155 Miscellaneous Expense	1,489.25	760.00	729.25
670-170 Telephone Local	450.00	750.00	-300.00
<b>Total 670-000 Administration &amp; Miscellaneous Expense</b>	<b>6,584.35</b>	<b>6,333.16</b>	<b>251.19</b>
<b>Total Other Expenses</b>	<b>\$64,375.07</b>	<b>\$87,776.75</b>	<b>\$ -23,401.68</b>
NET OTHER INCOME	<b>\$ -64,375.07</b>	<b>\$ -87,776.75</b>	<b>\$23,401.68</b>
NET INCOME	<b>\$ -988.56</b>	<b>\$ -11,629.77</b>	<b>\$10,641.21</b>